**Cover Letter and Resume**

Leon J. Roomberg, PMP, MDBA, MS

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Cell: 609.238.4625 - email: Leon@Roomberg.com

**Leon Roomberg can manage your clients' PCI projects!**

Here are five things you might want to know about Leon Roomberg:

1. **A highly experienced, highly qualified, and highly technical technology leader and Project Management Professional with more than 27 years of Project Management experience and more than 7 years of experience managing PCI remediation projects.**
2. Available as an employee, as a W-2 contractor, or in a Corp-to-Corp arrangement.
3. Equally comfortable as an individual contributor, as a team leader, or in an executive position.
4. Available for Project Leadership and Technology Leadership roles in Southern and Central New Jersey, Pennsylvania, and Delaware. Resides within three hours travel of New York City, New York, and Baltimore, Maryland. Resides within 30 minutes of both Philadelphia International Airport and the 30th Street Philadelphia Amtrak station.
5. A U.S. native with a current passport, willing to travel up to 30%. Competent working remotely and managing on-shore and off-shore teams.

Five times in my career I have been hired by companies as a consultant who then converted me to full time employment. Each of those adventures then continued for between five and seven years.

Please contact me if your opportunity is a match for my capabilities.

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| **PCI Project Leadership, Technology Architecture, Project Management, and Team Leadership**Led and delivered a portfolio of projects valued at more than one hundred million dollars over the last twenty years.PCI project experience documented at [www.PCIprojectmanagement.com](http://www.PCIprojectmanagement.com)Areas of expertise include data warehousing, direct marketing systems, and analytical tools and approaches supporting e-commerce platforms. Works with and manages business units, technologists, and often sales support staff as well.Skilled in gathering customer requirements, writing proposals, pricing, presenting, and helping to close business, managing turn-key out-source engagements, including programmers, DBAs, customer service, and platform technical people. Proficient in both classic waterfall and agile approaches to project management.Team Manager, Mentor, Staff Developer and skilled in Organizational Development. |

**Education/Credentials:**

* **PMP** - Project Management Professional certification, Project Management Institute, 2007
* **MDBA** - Master of Database Administration certificate, Oracle Corporation, 1997
* **MS** - Master of Science: Dual Major: Human Resource Management & Counseling, University of Bridgeport, 1996
* **BES** - Bachelor of Elective Studies Dual Major: Business Management & Psychology, University of Bridgeport, 1994

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| Employment History

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| 2012 - current | RCG, Inc. / Client: The Neat Company: Director, IS Project ManagementResponsible for all projects within Information Systems, Information Technologies, and Financial Operations department  |  |
| 2011 – 2012:  | RCG, Inc. / Client: ARI, Inc. (2011 – current – short term – [1-year project]) - Project Manager Managed Enterprise Software Planning Project  |  |
| 2007 - 2011  | ALC, Princeton, New Jersey - Director, IS Project ManagementResponsible for all projects within Information Technology Groups  |  |
| 2006 - 2007:  | Radian Group, Philadelphia, PA (Mortgage Insurance)Project Manager and Senior Business Analyst  |  |
| 2003 - 2006:  | Mark Systems, Mount Holly, New Jersey - Director, Implementation Services Project ManagementResponsible for all Client-based ERP Implementation Projects (All customer-based enterprise software installations.) |  |
| 1995 - 2002 | Marketing Communication Systems, Ivyland, PA - Director, I.S. Project Management Responsible for all Programs and Projects for Data Warehousing & Marketing Database Systems |  |
| 1991 - 1995 | RCG, Inc., Bridgeport, CT Consultant for Program & Project Management  |  |
| 1986 - 1991 | PHH Corporation, Wilton, CT.Project Manager / Project Leader |  |
| 1984 - 1985 | Dun & Bradstreet Computing Services, Wilton, CTAnalyst  |  |

2012- current: The Neat Company: Director, IS Project Management* Directed portfolio of 102 smaller projects leading to Neat's PCI remediation and certification. Extensive details at www.PCIprojectmanagement.com.
* Responsible for planning for new Enterprise Software Platform, delivering Data Warehouse (OLAP) and operational database (OLTP) infrastructure and staffing and managing new team for the development and deployment of the system. Responsible for analyzing and designing new e-commerce platform scheduled for late 2013 implementation.
* Deployed new VOIP telephone system; deployed new Call Center Software (Telax); and stabilized NetSuite as the enterprise systems software. Designed, supervised development, and deployed new Shipping System that increased shipping capacity from 2,100 packages per day to 22,000 packages per day.
* While directing I.S., also temporarily managed Financial Operations and Information Technology Groups while a new management team could be hired.

**2011 – short term – [1-year project]) ARI, Inc. : Project Manager*** Responsible for designing new Enterprise Software Platform, and staffing and managing new team for the development and deployment of the system.

**2007 through 2011 ALC, Princeton, New Jersey :**  Director, IS Project Management* Project included
	+ Directed portfolio of projects leading to ALC's PCI Level One remediation and certification. Extensive details at www.PCIprojectmanagement.com.
	+ Rebuilt and extended central and regional data centers.
	+ Managed development and maintenance in Oracle, .Net, and open platforms.
	+ Replaced and consolidated Linux, Solaris, and Windows servers.
	+ Replaced MPLS WAN, upgraded backbone to 10Gb.
	+ Installed new storage area network.
	+ Largest clients supported: CitiBank and American Express.
	+ Migrated legacy Avaya Telephone System to Asterisk-based Digium VOIP system.
* Responsible for American List Counsel, Empathy Lab, DataCentrix, and SourceMDS.
* Developed and supported enterprise marketing systems for financial services and information clients including **American Express, Citibank,** and **Dow Jones**.
* Project Portfolio of 26 IT projects valued at six million dollars, attached.
* Trained in both SDLC and Agile approaches to Project Management & Application Development

Responsible for budget (salary, expense, and capital) of two million dollars annually. Managed IT staff of 12 including 3 project managers. Spent approximately 50% of time as a hands-on project manager leading own projects. Developed Project Initiation documents. Developed Project Plans. Managed Program and Project Execution. **2006 – 2007:** Radian Group, Philadelphia, PA (Mortgage Insurance): Project Manager* Project Manager for the "Credit Risk Management Analytical Platform."
* Project Manager for Radian’s corporate-wide Meta Data Implementation.

Developed Project Initiation documents. Developed Project Plans. Managed Project Execution. **2003-2006: (All customer-based enterprise software installations.)**Mark Systems, Mount Holly, New Jersey: Director, Implementation Services Project Management* Project portfolio included supervision of enterprise software deployments at more than 30 home builders across the nation.
* Supervised staff of software specialists who consulted with clients, installed software, coded and delivered, custom enhancements.

**Pre-Sales Support** included provision of demonstrations and discussions with C-Level executives at prospective clients, and the identification, specification, cost estimating, and SOW development for customer sign-off.Developed Project Initiation documents. Developed Project Plans. Managed Program and Project Execution. **1995-2002:** Marketing Communication Systems, Ivyland, PA: Director, I.S. Project Management* Designed and then Supervised Development of Enterprise Marketing Systems.
* Financial services clients including **Resource One Mortgage, Ameriquest Mortgage, AIG, and Fortis Insurance.**

Managed staff of 3 who expanded to 25 over seven years. Implemented Project Management systems (a pre-cursor to a PMO.) Managed projects of $500,000 to $1,000,000. Annual project revenues by 2002 grew to $14 million.Developed Project Initiation documents. Developed Project Plans. Managed Program and Project Execution. **1991 – 1995:** RCG, Inc., Bridgeport, CT * Provided project management and IT support (staff of 12 consultants) to **Fuji Medical Systems, Fraser Paper, Sony, Dyanon, Dynatec**.

**1986 – 1991:** PHH Corporation, Wilton, CT. * Project Manager for Executive Information System (EIS), Corporate Budgeting, Data Extraction programs, and communication programs.

**1984 – 1985:** Dun & Bradstreet Computing Services, Wilton, CT: Analyst* Provided programming and database technical support to Strawbridge & Clothier, Scott Paper, Girl Scouts of America.
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